[Raymond, Howard Edward]

HOWARD RAYMOND, YACHTSMAN, DEAD Former Vice Chairman of B. F. Goodrich Company Succumbs to Pneumonia STARTED WORK AS A LAD Became One of the Leaders in Rubber Tire Industry—Member of Several Clubs

Howard Edward Raymond, a director in the B.F. Goodrich Company and Vice Chairman of the board until his retirement in 1920, died yesterday of pneumonia in his home, 45 Park Avenue, at the age of 64. He was unmarried. Surviving him are two cousins, Miss Nettie Raymond and Mrs. Bessie Gateson of Brooklyn, and an aunt, Mrs. J. Walker of New Haven.

Funeral services will be held at the Universalist Church of Our Father, 415 Clinton Avenue, Brooklyn, on Thursday at 2 P.M.

Born in Brooklyn, Mr. Raymond began his business career as a wrapper boy in the Frederick Loeser department store there. Later he engaged in the real estate business for a few years, and in 1894 went to Chicago to become sales manager of the Sterling Bicycle Company. In 1895 he gave up this post to become sales manager for the B. F. Goodrich Company in New York.

For twenty-five years Mr. Raymond directed the expansion of the company's business in domestic and foreign fields, and also supervised its advertising. Meanwhile, the company became one of the largest producers of automobile tires in the country. Mr. Raymond established the B. F. Goodrich Company, Limited, of London; the Société Française B. F. Goodrich of Paris, and the Yokohama Rubber Company of Tokio [sic], of which he was Vice President.

Mr. Raymond was well-known as a yachtsman. He was commodore of the Shelter Island Yacht Club and President of the Shelter Island Heights Association. He also was a member of the New York Yacht, Columbia Yacht and Union League Clubs and a charter member of the Chicago Athletic Club. In 1893 he was President of the American League for Wheelmen, the rules of which for bicycle races he helped to write.

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Transcribed on 5 Feb 2011 by Karen E. Dau of Rochester, NY